

QUARTERLY VIEWPOINT

For the Year and Quarter Ended
December 31, 2000

Featured Sectors

eBusiness Consulting

Internet Security

Communications

ASP



13777 Ballantyne Corporate Place, Suite 400
Charlotte, North Carolina 28277 USA

www.DecisionPointInt.com

Phone: (704) 248-1111 Fax: (704) 248-1121

John W. Linn
Associate

Claes E. Persson
Associate

This quarterly VIEWPOINT covers stock performance, market multiples and relevant M&A transactions occurring during the latest twelve months (LTM) and quarter ending December 31, 2000 for the eBusiness Consulting, Internet Security, Communications and ASP sectors. The year's volatile market conditions continued through the 4th quarter for these technology sectors as the NASDAQ finished the year at 2571, down approximately 40% for the year and 31% for the quarter. Although public market valuations were significantly reduced from the highs in March, M&A activity remained strong in the 4th quarter (detailed M&A activity is highlighted in each sector report).

DecisionPoint tracks these sectors and selected a representative group of public comparables to indicate general trends within each respective market. The sample transactional information is based on DecisionPoint's proprietary database containing all relevant technology transactions. This data is provided for informational purposes only. All data and stock prices listed are from December 29, 2000 and do not reflect any subsequent change in market conditions in 2001.

DecisionPoint International is a boutique Investment Bank providing merger and acquisition services to technology companies in the IT Services, Communications, Software and Internet sectors. DecisionPoint offers clients a complete range of M&A services, including sell-side assignments, buy-side assignments and strategic equity alliances.

For further information regarding the contents of this document or any other questions, please call Don Holbrook at DecisionPoint.

Don Holbrook
Vice President
DecisionPoint International
DHolbrook@DecisionPointInt.com
(704) 248-1111 x108



eBusiness Consulting Sector

Stock Performance and Recent M&A Activity

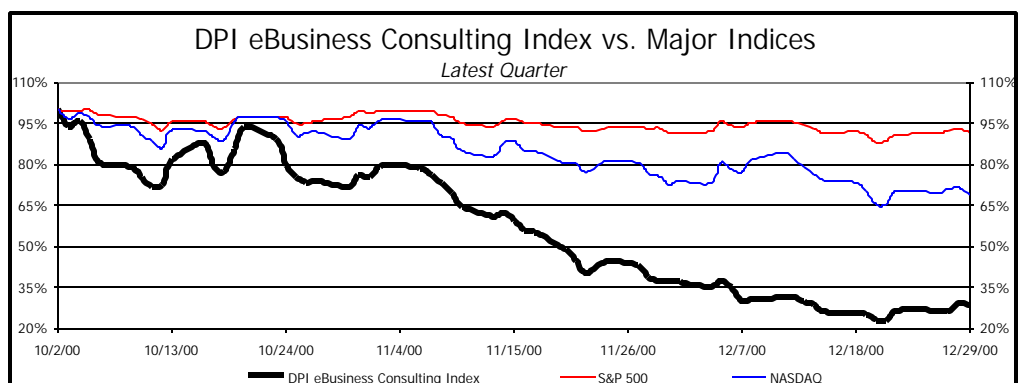
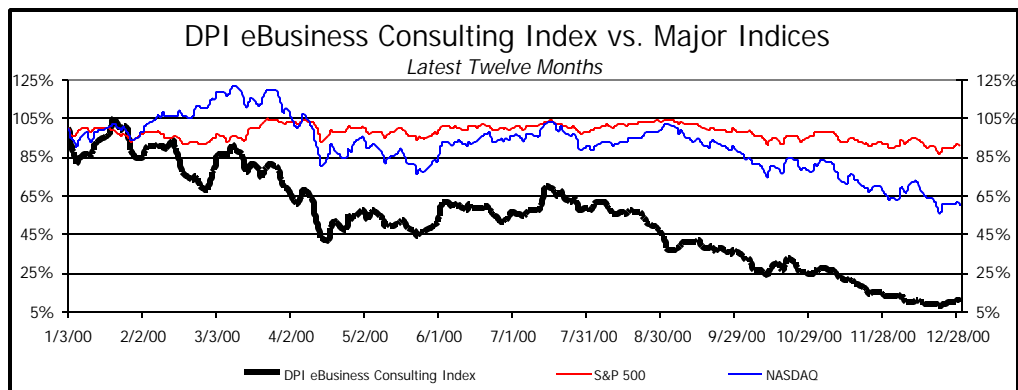
Highlights

- Although public valuations have declined almost 90% YTD and 70% for the quarter, significant M&A activity is producing multiples above public valuations.
- International transactions increased as foreign companies try to enter the US and US companies look to establish a global presence, especially in Europe. The international transactions have produced the highest multiples based on LTM revenue.
- Transactions are moving towards more conventional valuation techniques, using EBITDA or earnings multiples instead of revenue multiples which have historically defined the industry.
- Public companies are re-aligning their operating models and focusing on earnings.

December 31, 2000

Metrics

Ticker	Enterprise Value (\$ in M)	LTM Revenue Multiple
ACOM	\$72.6	0.4x
ANSR	\$122.3	0.4x
DTPI	\$546.6	2.8x
IIXL	\$33.6	0.1x
MRCH	\$135.2	0.1x
PXCM	\$122.6	0.7x
RAZF	\$77.7	0.3x
SAPE	\$1,191.5	2.7x
SCNT	\$53.1	0.2x
VIAN	(\$0.4)	NM



Note: The DPI eBusiness Consulting Index includes: ACOM, ANSR, DTPI, IIXL, MRCH, PXCM, RAZF, SAPE, SCNT and VIAN.

Representative eBusiness Consulting Transactions

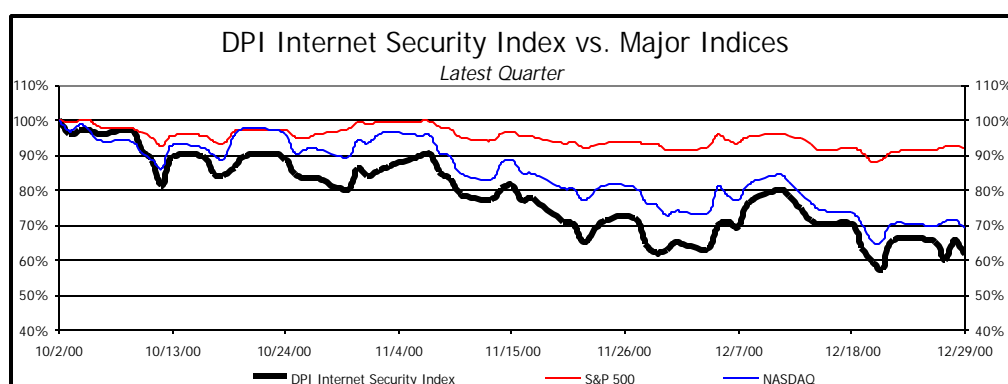
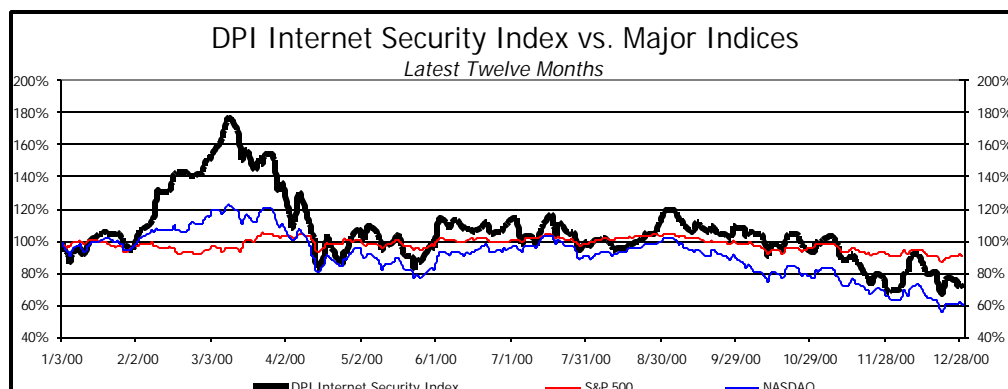
Date	Acquiror Name	Target Name	Value (\$ in M)
12/12/00	Adacel Technologies Ltd	BrightStar Information Tech.	\$6.6
12/06/00	SilverStream Software, Inc.	Bondi Software, Inc.	NA
12/01/00	Migration Software Systems	First Choice eBusiness Solutions	NA
11/30/00	COGNICASE Inc.	Fireworks	NA
11/09/00	C-bridge	BEKK Consulting A/S	\$17.4
11/07/00	Fourth Shift	Endurant Business Solutions	NA
10/30/00	Silverline Technologies, Inc.	SeraNova	\$99.0
10/23/00	Vicinity Corp	NetCreate Systems, Inc	NA
10/20/00	Burntsand Solutions	Altro Solutions, Inc.	\$24.9
10/19/00	Scitor Enterprise Solutions	Affinity Technology Group, LLC	NA
10/16/00	Lanco Solutions	Livingston Consulting Group	NA
10/13/00	Vizacom Inc.	interMETHODS Limited	NA

Internet Security Sector

Stock Performance and Recent M&A Activity

Highlights

- Most public companies in the Internet security sector have mirrored NASDAQ's performance except for a few companies like CHKP and ISSX.
- Internet Security Sector M&A activity has been strong and has been driven by a push to create a transparent security platform upon which to transfer increasingly private information across public channels.
- Numerous companies specializing in security services have been acquired as product based companies strive for differentiation.
- Complete network (intranet and internet) monitoring and management continues to be the goal of many enterprises as they strive to secure proprietary knowledge.



Note: The DPI Internet Security Index includes: BALT, CHKP, ENTU, ISSX, MCAF, NETA, SYMC and VRSN.

December 31, 2000

Metrics

Ticker	Enterprise Value (\$ in M)	LTM Revenue Multiple
BALT	\$1,747.5	22.0x
CHKP	\$20,039.4	56.8x
ENTU	\$571.2	4.5x
ISSX	\$3,179.0	18.5x
MCAF	\$175.0	4.1x
NETA	\$539.8	0.6x
SYMC	\$2,017.4	2.6x
VRSN	\$13,554.9	44.4x

Representative Internet Security Transactions

Date	Acquiror Name	Target Name	Value (\$ in M)
12/22/00	Nokia	Ramp Networks	NA
12/21/00	euro909.com	Trust Italia SpA (Minority)	\$1.2
12/19/00	Symantec	AXENT Technologies, Inc.	\$525.0
12/15/00	Predictive Systems, Inc.	Global Integrity Corporation	\$88.0
12/04/00	Keyware	ABLE	NA
11/16/00	SonicWALL	Phobos Corporation	\$303.0
10/18/00	Baltimore Technologies Plc	Content Technologies Holdings	\$658.0
10/16/00	RedCreek Comm., Inc.	Internet Dynamics, Inc.	NA
10/13/00	Beijing BHL Networks Tech.	East Communications Infor.	NA
10/10/00	Metromedia Fiber Net. Inc.	SiteSmith Inc.	\$1,360.0
10/04/00	Baltimore Technologies Plc	Nevox Software Tech., Inc.	\$42.0
10/04/00	WatchGuard Tech., Inc.	Qiave Technologies Corp.	\$70.0
10/04/00	Gemplus	Celo Communications	NA

Communications Sectors

Stock Performance and Recent M&A Activity

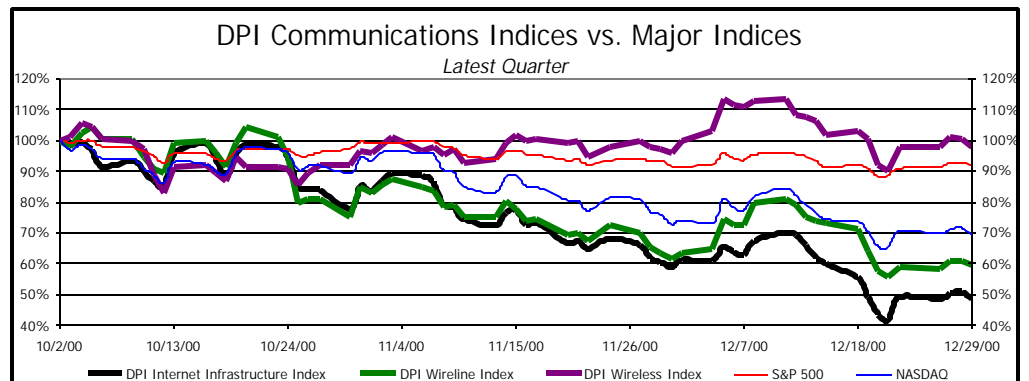
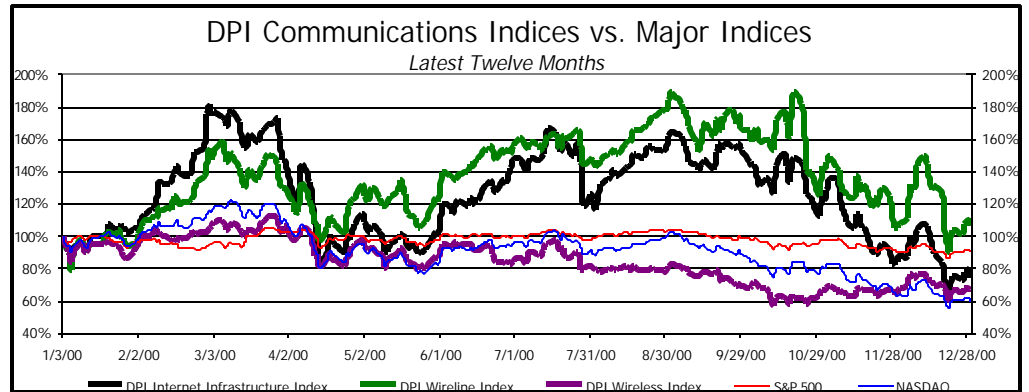
Highlights

- The Communications sectors ended the year down, but were not hurt as bad as the overall NASDAQ composite.
- M&A activity in the Internet infrastructure sector will continue with widespread adoption of streaming, penetration of broadband access and continued growth of e-commerce.
- M&A in the wireline industries have been driven by carriers making the move to optical networking and Internet Protocol (IP) platforms.
- M&A activity in the wireless sector was driven by the need to create a ubiquitous wireless platform to bring increasing functionality to connectivity devices.

December 31, 2000

Metrics

Ticker	Enterprise Value (\$ in M)	LTM Revenue Multiple
COMS	\$278.3	0.1x
CS	\$2,286.0	2.0x
CSCO	\$268,894.3	12.5x
JNPR	\$40,054.8	94.6x
RBAK	\$6,305.5	33.3x
SCMR	\$9,038.5	30.2x
ALA	\$65,260.5	2.3x
CIEN	\$23,042.3	26.8x
JDSU	\$38,971.1	19.6x
LU	\$40,646.0	1.2x
NT	\$10,345.4	12.3x
TLAB	\$22,070.1	7.3x
ERICY	\$85,490.0	2.9x
MOT	\$51,262.5	1.4x
NOK	\$201,309.5	7.7x
QCOM	\$59,739.6	18.7x



*Note: The DPI Internet Infrastructure Index includes: CSCO, JNPR, SCMR, RBAK, COMS and CS.
The DPI Wireline Index includes: ALA, CIEN, JDSU, LU, NT and TLAB.
The DPI Wireless Index includes: ERICY, MOT, NOK and QCOM.*

Representative Communications Transactions

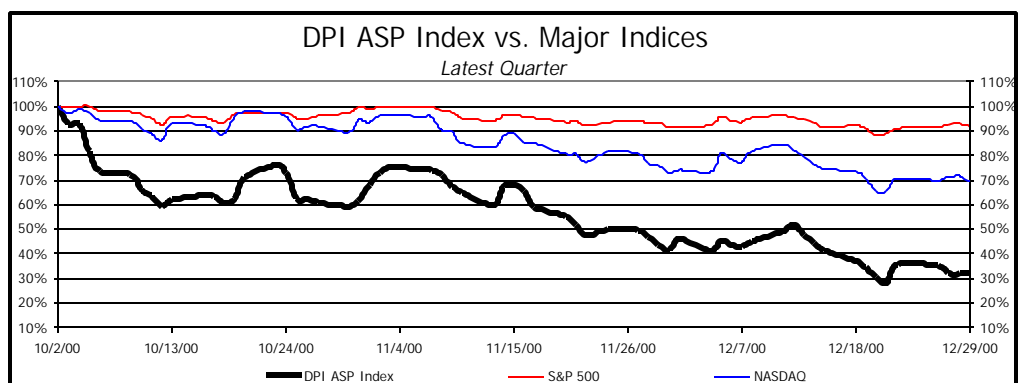
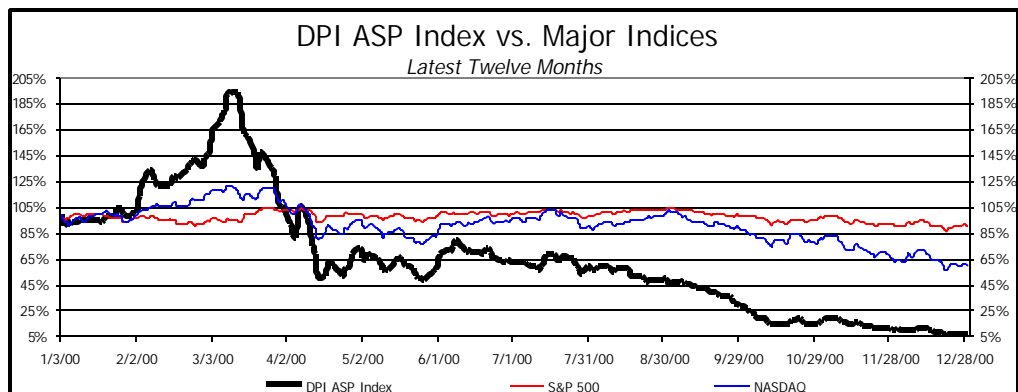
Date	Acquiror Name	Target Name	Value (\$ in M)
12/14/00	Cisco Systems Inc.	ExiO Communications	\$155.0
12/11/00	Solomon Alliance Group, Inc.	Synoptel Corporation	NA
12/07/00	Sun Microsystems Inc	Cobalt Networks Inc	\$1,925.0
11/17/00	U.S. Wireless Data	CellGate Technologies	\$10.0
11/15/00	TeleCommunication Systems	Xypoint Corporation	\$69.0
11/03/00	Portal Software, Inc.	SOLUTION42	\$285.0
10/20/00	Nortel Networks Corp.	Sonoma Systems	\$488.0
10/20/00	Invensys Power Systems	Cactus Integration Group	NA
10/12/00	InfoSpace, Inc.	Go2Net, Inc.	\$1,400.0
10/05/00	Simtek Corporation	WebGear, Inc.	\$4.2

ASP Sector

Stock Performance and Recent M&A Activity

Highlights

- As in all tech-industries, the collapse of the dot-com boom severely hurt the ASP market. ASP players lost a majority of their customers as venture capital dried up for the dot-com community. Public ASP companies experienced up to a 90% drop in their market valuations over the course of the year.
- ASP has become a broadly defined term as many traditional IT services providers, ISPs and telcos entered the market in early 2000 claiming to operate an ASP division.
- M&A activity remained steady throughout the year, confirming the unfavorable public market conditions and difficulty in executing a successful IPO.
- The ASP model is predicted to go through some major changes over the next 12 months with the shake out of many players.



Note: The DPI ASP Index includes: BWAY, CRIO, FTRL, INIT, NAVI AND USIX.

December 31, 2000

Metrics

Ticker	Enterprise Value (\$ in M)	LTM Revenue Multiple
BWAY	\$13.3	0.1x
CRIO	(\$37.1)	NM
FTRL	\$46.9	0.5x
INIT	\$228.8	1.8x
NAVI	\$122.8	1.8x
USIX	\$654.0	7.5x

Representative ASP Transactions

Date	Acquiror Name	Target Name	Value (\$ in M)
12/29/00	Platinum Equity	Infocus Employee Services, Inc.	NA
12/19/00	Agilera	Applicast	NA
12/14/00	Vsource, Inc.	Online Transaction Tech., Inc.	\$4.5
12/13/00	iBasis, Inc.	PriceInteractive	\$126.0
12/05/00	Sonera Corporation	Frontec Support and Oper.	\$6.0
12/04/00	Symposium Corporation	WeFusion.com, Inc.	\$2.5
11/28/00	QuantumShift	ICE Wireless	\$5.0
11/24/00	Verso Technologies, Inc.	MessageClick, Inc.	\$9.8
10/30/00	GoCollect.com	ByWeb, Inc.	NA
10/13/00	LivePerson, Inc.	HumanClick, Ltd.	\$9.4
10/09/00	WebPartner	@Manage	NA